

**Builders and
Construction Managers**

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To Whom it May Concern,

Shawmut was recently contracted by Live Nation to supply outdoor banquette seating for Live Nation in seven amphitheaters across the United States. We were supplied with gorgeous artwork from the architect and left to figure out how to construct these custom banquette seats for an outdoor application equipped with LED light strips, USB chargers, and drop in tables. After a brief search we eventually contacted Chandler Suprina from DreamSeat who was able to take these pretty pictures and turn them into reality. The timeframe for this project was unrealistic, given the product was totally custom, but DreamSeat worked with us every step of the way to hit all required milestone completion dates. They provided 3D design drawings and worked as a partner to design the best product for our Client. Even when there were last minute design / specification changes, they were able to pivot on the fly and get us what we needed without an upcharge or change order. We really appreciated that level of service and they made it easy to get these venues completed.



Since the projects were across the entire country we handled install of some of the projects and DreamSeat handled others, all installs went off without a hitch. The installation drawings they supplied allowed our install teams to focus on the other areas of the project which was invaluable because of the timeframe we needed to hit. The electrical aspects of the banquettes could have been a headache, but DreamSeat designed them completely pre-wired and plug and play, with no costly or time-consuming wiring on site. These aspects of the design allowed us to finish on time and under budget which kept us all looking good in the eyes of our Client, Live Nation.

The final result of working with DreamSeat was a high quality finished product, unsurpassed patron experience, and an extremely happy Client, I would not hesitate to recommend DreamSeat for ANY type of seating you are looking to design or purchase. Their professionalism and expertise in the stadium seating and special event seating markets has positioned them as a company who gets things done, and those are the exact types of companies you need on your team for projects like this. Live Nation is ecstatic with their new communal seating areas and are already planning to expand on these offerings next year in many more of their venues, which means more work for Shawmut. Thanks again to DreamSeat for being a great vendor and someone we could rely on!

Sincerely,

A handwritten signature in blue ink that reads "Michael Galvin".

Michael Galvin

Project Manager, Shawmut Design and Construction